



Product Manager

NOVATO, MARIN COUNTY, CALIFORNIA
FULL-TIME

One Legal is transforming litigation support services with an online platform that is trusted by more than 30,000 legal professionals and processes more than a million documents a year. We're building and expanding tools for attorneys and their teams that simplify the electronic flow of case information to and from the courts and, in the process, transforming an industry.

ABOUT YOU:

You thrive at the intersection of software development, design, and business strategy. You are passionate about creating a delightful user experience, obsessed with solving customer needs, knowledgeable and curious about technology, and excel at building great relationships and rallying a team around product strategy.

You are highly analytical and able to dive into the details that are relevant to making strategic priorities a reality. You ask lots of great questions and are driven to become the main source of knowledge about your products and their markets and users.

Your comfort zone is a day that includes moving through multiple initiatives -- pitching a new concept for a new market segment, figuring out technical and resource feasibility, getting your hands dirty with detailed wireframes and implementation requirements, and figuring out the best go-to-market plan. You have a proven ability to handle ambiguity, manage rapid change, work cross-functionally, and collaborate on projects with a variety of stakeholders — both internally and externally.

YOU WILL:

- Be the leader of your product area by owning the process and outcomes that grow market share, improve customer experience and drive growth
- Gain a deep understanding of the market and customer to identify and fill product gaps and generate new ideas
- Create buy-in for the product vision, strategy and roadmap, working cross-functionally with teams across the organization to manage all aspects of successful product delivery and rollout
- Gather, scope, and prioritize requirements based on business and customer impact, using data, qualitative analysis, and market and competitive research to support recommendations and create and track measurable KPIs

- Translate product strategy into detailed requirements, wireframes and prototypes
- Work closely with product design and engineering teams to define, scope and execute rapid and high-quality release cycles
- Drive product launches including working with cross functional teams across the company to plan, coordinate and communicate key milestones and go to market activities

YOU SHOULD HAVE:

- 3+ years experience as a product manager in a saas and/or B2B enterprise software product team, within fast-paced, agile environments
- Proven track record of working with both engineering and marketing teams building software products and taking ideas through conception, development, launch, and continuous improvement
- Hands-on experience creating roadmaps, prioritizing projects, producing detailed requirements and wireframing UX concepts and workflows
- Strong technical and analytical skills & attention to detail, with the ability to manage multiple projects simultaneously
- Experience with a variety of tools – JIRA, Confluence, Balsamiq, Sketch, InVision or similar, Google Analytics, Hotjar, etc.
- Strong collaboration, interpersonal and leadership qualities, with excellent written, verbal and presentation skills to a variety of internal and external audiences
- BA/BS, with education or experience that has provided you with knowledge of a professional services industry

BONUS POINTS:

- Prototyping, A/B and/or multi-variate testing experience
- A J.D. and/or work experience within a law firm or legal services environment

BENEFITS:

We offer a great compensation package, with a competitive benefits plan that includes paid vacation, health/vision/dental, 401(k) with company match, onsite fitness center, flexible working options, a fun and casual work environment, and the opportunity to be part of a team that is shaping the future of legal technology.

As a bonus, you'll be working out of our headquarters in beautiful Marin County, just 25 traffic-free minutes north of the Golden Gate Bridge.

HOW TO APPLY:

Send a resume, cover letter, and link to your LinkedIn profile to resumes@onelegal.com.